



**Craig Drum**  
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May 27, 2010

Re: Canadian Customs Surcharge Implementation

Dear Valued Customer:

Thank you for choosing Forward Air to provide your company with transportation and logistics services. We continually strive to provide you with the best in quality, dependability and efficiency in expedited line-haul transportation as well as truckload, freight management and local cartage services.

Effective June 7th, 2010, all shipments from the United States into our Canadian terminals YUL (Montreal) and YYZ (Toronto) will incur an additional surcharge as a result of changes in the Highway Cargo Import Program. This surcharge is the result of additional charges levied on all imports by the Canada Border Services Agency (CBSA) in order to allow shipments to be released from Customs. To address this increase to operating costs in Canada, Forward Air will apply the following surcharge:

- All shipments, except for airline containers, going into YUL and YYZ will have a handling fee of \$0.02 per pound.
- Airline containers destined to YUL and YYZ will have a fee of \$0.01 per pound applied to the gross weight.
- The Canadian surcharge will be shown as a separate accessorial fee on invoices and posted under Forward Air's LTL Accessorial Services Fees on [Forwardair.com](http://Forwardair.com)

Your local Forward Air representative is available to answer any questions you may have on this change to your rate and service program. Thank you for your continued patronage as we work together in the upcoming year.

Sincerely,

A handwritten signature in black ink, appearing to read "Craig Drum", is written over a horizontal line.

Craig Drum  
Senior Vice President, Sales